PEO/SYSCOM Commanders Conference 1998





SFA – FBM Partnership

Polaris to Lunar Prospector and Beyond

Ed O'Connor, Director

Spaceport Florida Authority

SFA – FBM Commercial Partnerships



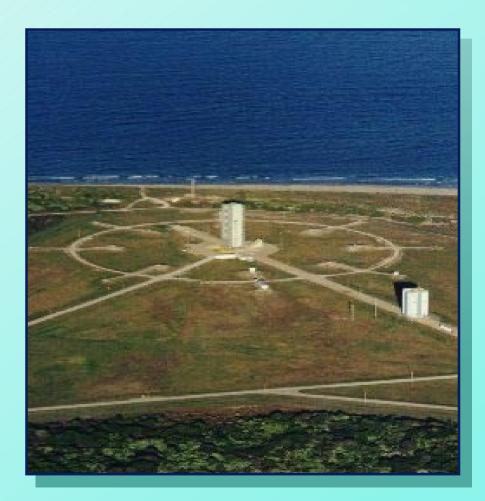
- March 5, 1998
 - Lunar Prospector confirms: Substantial quantities of water exist on the moon
- This could not have happened without federal, state and industry partnerships



SFA – FBM Commercial Partnerships Spaceport Florida Background



- Part of Florida government
- Mission: To promote space activity within Florida and the nation
- Method: Provide value added
 - Partnerships,
 infrastructure,
 financing, services
- \$100M plus in sponsored projects
- SFA-FBM partnership based on FBM industry partnership experience



SFA – FBM Commercial Partnerships Methodology

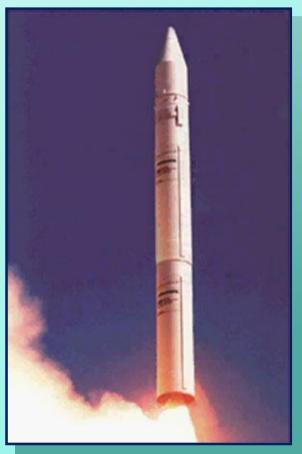


- **FBM** partnership agreement
- Multi-use facilities
- State government as sponsor, broker and facilitator – a matchmaker
- Partnerships with federal, state, local government and commercial organizations
- State provided management and incentives

SFA – FBM Commercial Partnerships Needs and Challenges for First Launch

OF TOP

- New commercial booster Thiokol's Castor 120
- Users Lockheed Martin,
 Orbital Sciences and
 others
- No eastern launch site available
- FBM land-based test site (LC-46)
 - Required by SP
 - But no launch utilization projected until after 2004



SFA – FBM Commercial Partnerships Partnerships



- Documented SSP partnership early on
- SSP-SFA partnership for dual-use of LC-46
 - Dual use helps preserves Navy asset
 - Includes ability to launch Trident
- USAF-SFA dual-use grant partnership
 - Federal grant program to build dual-use infrastructure
 - Approval for dual-use on Cape Canaveral
- SFA-commercial partnerships
 - Thiokol, Lockheed Martin, Orbital Sciences, Alliant Techsystems and others
 - Grant matching requirements and design validation

SFA – FBM Commercial Partnerships Project Implementation





- Designed for multiple vehicles
- Navy infrastructure moved to center of facility
- New launch tower and interchangeable launch mounts
- New connectivity to Eastern Range

SFA – FBM Commercial Partnerships Results



- New launch capability May 1997
- Available to all qualified users
- No capital recovery



SFA – FBM Commercial Partnerships Results



- First launch January 1998
 - Lockheed Martin
 Athena II Lunar
 Prospector
 - Complete mission success
- Future launches
 - Commercial communications satellites
 - NASA missions

